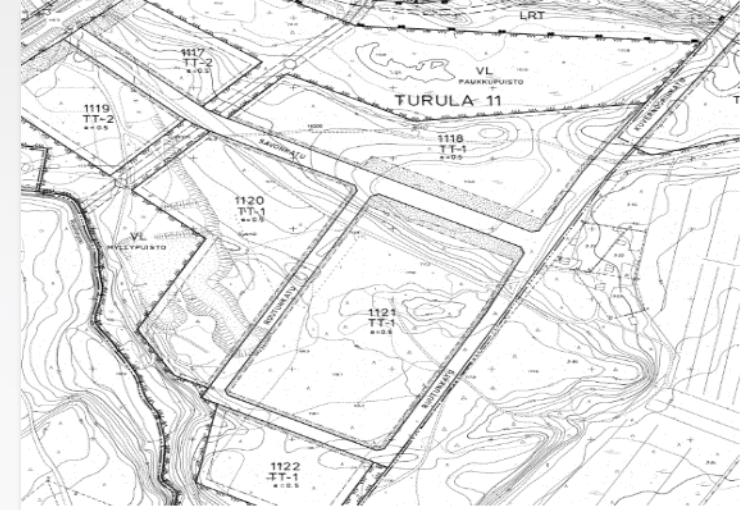




# Investor package

Locate your business in Outokumpu

# Invest In Outokumpu



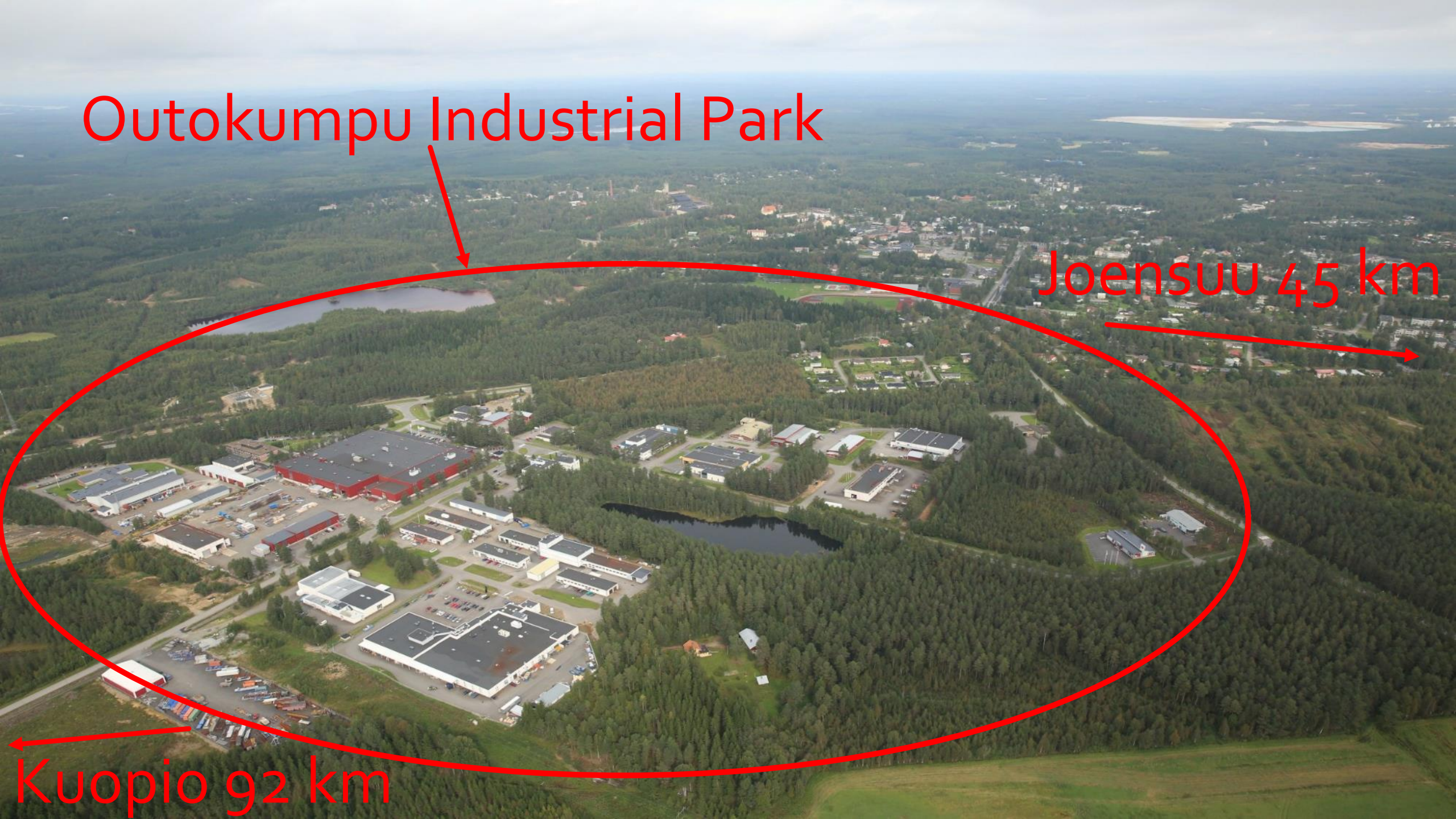
- 15 hectares of already zoned areas for industrial purposes (ha = 10 000 m<sup>2</sup>) with a good and solid infrastructure: district heating, electricity, optical fibre networks, sanitation systems easily accessible
- Good location between the cities of Joensuu (45 km) and Kuopio (92 km), Niirala border crossing point to Russia within reasonable (120 km) distance, Kuopio and Joensuu airports nearby within 30-45 minutes by car
- Strong industrial tradition in mining, metal, plastic, subcontracting (ie. machine components) and food industries → we are keen to receive new companies operating in wood products, metal, forestry, mining and plastics industry
- Today (2016) over 1000 industrial Jobs in Outokumpu, with ~ 7200 inhabitants, which makes us one of the most industrialised cities in Finland (ranked 2nd at the moment with proportion of industrial jobs/inhabitants)



# Outokumpu Industrial Park

Joensuu 45 km

Kuopio 92 km



# What we can offer

- Affordable land ownership and rental agreements
  - Land pricing in areas for rent in our Industrial Park is ~ 0,12 €/m<sup>2</sup> per year
  - To buy a land slot: 20 x yearly rent
- Fast and capable builder & construction services
  - Outokumpu Industrial Park Ltd. constructs & finances industrial buildings on demand
    - We can assist with your Business Plan, Permits and Zoning if necessary
    - Our construction engineer provides necessary plans & expertise according to local legislation & norms for your construction projects
    - We construct the necessary industrial facilities according to your order with purchase agreements (i.e. 10-15 year redemption period)



# Skilled workforce & traditions



- Vocational college in Outokumpu
  - Industry in our area gets skilled and young workforce from Outokumpu Vocational College
  - Tailored education, recruiting campaigns for new companies are accessible by funding of EU and national funding programmes: strong regional co-operation between funding authorities and education providers
- Traditions
  - Outokumpu Copper Ore was the foundation of wealth and strong industry for the City of Outokumpu and even the whole of Finland between the years 1920-1990
  - Now the foundation lies more & more in our export and subcontracting companies that operate in Outokumpu → of which many are clients of Outokumpu Industrial Park Ltd.
    - A proven track record for over 30 years, which we consider as the best business card of our Services
    - Over 800+ jobs are located in Outokumpu Industrial Park – a stable infrastructure with all the necessary services already intact
    - We are keen to broaden the base of our local economy with new service business companies and new industries i.e. wood products, plastics, forestry etc.



# Guarantees & funding

- For a new company seeking premises in Outokumpu we start with a feasibility study in which the business plan and funding base for your project is reviewed
  - After this we can provide further info on: different funding possibilities, guarantees, costs of our building services for business planning etc.
  - We can also make a detailed project estimate with (industrial) building plans, costs, materials etc.
- We can also provide funding & guarantees for Your facilities which would be built by us with a possibility for a fixed redemption period of 10-15 years
  - If the project is co-funded by national or EU funding programmes there is a 3 year loan period before the redemption / buying agreement can start

# SOME OF OUR CLIENTS & REFERENCES

AKVILA OY

BOLIDEN

DAVID Sports Ltd

FINELCOMP OY

FINNISH STEEL PAINTING OY

GEOLOGIAN TUTKIMUSKESKUS

HKSCAN OY

JOENSUUN SEUDUN KEHITTÄMISYHTIÖ / JOSEK LTD.

KIRIKE OY

OKUN HAMMASPYÖRÄ OY

OKUN PUTKITYÖ OY

OKUN TERÄHUOLTO KY

OUTOKUMMUN ENERGIA OY

OUTOKUMMUN METALLI OY

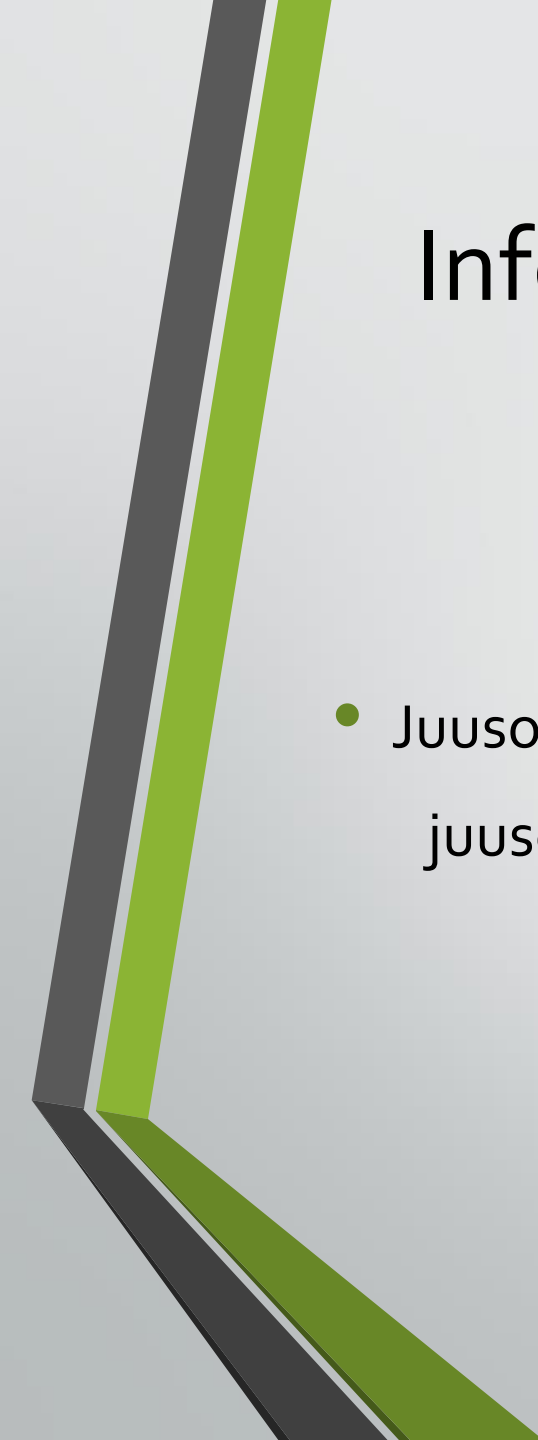
OUTOTEC TURULA OY

PIIPPO OY

PREMETEC OY

TOOLMAN OY

...and many more (~ 50 clients at the moment)



# Information in more detail – ask about your incentive opportunities

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